



CREDIT APPLICATION

All information will be kept confidential

1 Company Information

Company Name: _____

Business Address: _____ City: _____

State/Province: _____ Country: _____

Contact Name: _____ Position: _____

Phone: _____ Fax: _____

E-mail: _____ Web-site: _____

Business Structure: Corporation Limited Partnership Sole Proprietorship Other: _____

Place of Incorporation: _____ Date of Incorporation: _____

Industry – Type of Business: _____

Previous business names used over past 5 years if different than above: _____

2 Shareholders*

Name: _____ Title: _____ % Ownership: _____

Name: _____ Title: _____ % Ownership: _____

Name: _____ Title: _____ % Ownership: _____

**If other major shareholders attach information on a separate sheet*

Have any of the officers or owners of the company been convicted of a felony? No Yes *

Have any of the officers or owners of the company been involved in a bankruptcy? No Yes *

Are there any lawsuits pending against the company? No Yes *

**If yes, please attach a written explanation*

3 Professional Services

- a. Bank: _____ Address: _____
Contact: _____ Phone: _____
- b. Insurance Company: _____ Phone: _____
- c. Accountant / Auditor: _____ Phone: _____
- d. Lawyer: _____ Phone: _____

4 Operational Questionnaire: (Add any additional information on a separate sheet)

- a. Average Monthly Sales Volume: _____
- b. Average Invoice Amount: _____
- c. Highest Single A/R: _____
- d. Terms of Sale: _____
- e. List your three largest creditors:

<u>Name</u>	<u>Amount</u>	<u>Monthly Payment</u>	<u>Repayment Terms</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

- f. How many production lines and technology systems does your company have?

- g. Where will the new machinery be located? _____
- h. What size is your plant (in square feet/ square meters): _____
- i. Do you own or rent the plant & office? _____
- j. What is your Company's annual production (in tons/Kilograms/cubic meters,/other volume units)
Historic Average: _____
Estimate current fiscal year: _____
Estimate next year: _____
- k. How many people do you employ: Plant: _____ Administration: _____

I. List your Managers and Supervisors:

<u>Name</u>	<u>Position</u>	<u>Industry</u>	<u>Company</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

m. List your 5 largest clients:

<u>Client</u>	<u>Sales %</u>	<u>Business Activity</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

n. Please name 3 of your main suppliers of raw materials:

<u>Name of Supplier</u>	<u>Payment Terms</u>
_____	_____
_____	_____
_____	_____
_____	_____

5 Canadian Exporter Information:

Company name: _____ Contact: _____

Address: _____ Phone: _____

E-mail: _____ Web-site: _____

Invoice / Quotation Amount: _____

Amount of Financing required: _____

6 Additional Information:

Please enclose the following to the Credit Application

- Latest three (3) Years Audited Financial Statements with Notes
- Interim Financial Statements Current Year
- Two (2) Year Income statement Projections
- Organizational Chart
- Description of the Project in which the Machines will be used
- Two (2) Bank References

We declare that the above information is true, correct and complete. The applicant authorizes Northstar Trade Finance Inc. to obtain any information required and agrees to pay all reasonable cost associated with the application.

Signature

Name: _____

Title: _____

Signature

Name: _____

Title: _____

Date: _____

Please send the completed application and enclosures to Northstar through your representative or directly to our Credit Department located at:

NORTHSTAR Trade Finance Inc.
Suite 501, 1 University Avenue,
Toronto, ON, M5J 2P1
CANADA

Tel: (416) 861-8222

Fax: (416) 861-8233

Toll Free: 1-800-663-9288

info@northstar.ca

www.northstar.ca